

ISΔS Portfolio of Value-Added Services

1. MD/CEO Role Development:

- Coaching and Mentoring for improved decision making & role focus
- Improving delegation and time management skills
- Best Practice principles and attributes of leadership
- Leading change (for rapid growth or downsizing)
- Building alignment and consensus amongst key stakeholders
- Inspiring and motivating your organisation for innovation
- Personal development to increase role longevity and appetite

2. Value & Performance Management:

- Creating an efficient and effective performance management process
- Integrated strategic business planning and budgeting
- Strategic planning and positioning for fund-raising, trade sale or exit
- Achieving breakthrough for sustainable shareholder value
- Alignment of all resource, initiatives & processes with key value drivers

3. Associated Productivity Programmes:

- Business modelling and organisational restructuring
- Change management and breaking down 'silo' mentality
- Planning for and leading transformational change
- Market positioning and Value chain management
- International business development (EU, USA & AP)
- Building sales and marketing platforms for sustainable growth
- Knowledge management for innovation and value creation

4. Improving Board Performance and Directors Role and Duties:

- Fiduciary accountability under recent and emerging legislation
- Non-executive role awareness and performance appraisal
- Best practice corporate governance
- Enabling effective strategic oversight
- Enterprise risk management
- Prioritising and managing stakeholder value
- Enterprise governance for improved shareholder value
- Chairman and Non-exec Director Board roles

5. Fundraising:

- Planning for additional/external investment and/or financing
- Managing the investment process and selection of appropriate source
- Preparing and positioning for IPO, trade sale and/or personal exit

